



Situational Assessments for Information Technology Executive Search

CIO Services, LLC



www.cioservices.us

The Service

We will conduct an IT situational assessment on your behalf with your client. The assessment will be an abbreviated look at the IT to Business alignment, IT Governance and the IT strategy linkage to the Business Strategy, consisting of direct personnel interviews. The key goals and objectives will be determined for the IT organization; which are also the goals for the new person being hired. This input will be provided to you as we assist you and the client in formulation of a concise position specification for the new hire.

The typical applied time for his service is around one to two weeks with elapsed time to complete the assessment and assist with the position specification in the 3-5 week range. This is of course dependent on client availability of personnel and needed information.

Benefit to the Search Firm

- An additional added-value offering to your clients
- Additional revenue which translates direct to your bottom line as income (no added cost)
- Variable expense service, no need to have in-house fixed cost
- Provides a concise view of client's needs
- May actually offset cost of work performed currently

Benefit to the Client

- Provides expertise in defining position needs which in-house staff may not have
- Clarifies the position's linkage to the Business Strategy
- Allows for determination of initial position metrics
- Enables targeting of typical position longevity (e.g. median 5 years for a CIO) to needs of a business 5-year plan

For further information you can contact us at 770-634-1210, visit our website www.cioservices.us and read the white paper on this subject [here](#).