



## Service Offerings for M&A Activity or Major Internal Restructuring

CIO Services, LLC



[www.cioservices.us](http://www.cioservices.us)

Successful mergers, acquisitions and major restructurings rely on information technology to achieve their objectives. It is critical that the IT infrastructure, processes, and strategies of the involved companies be properly evaluated and subsequently integrated. However, many times in the M&A world, IT integration is incomplete, delayed, and costly, and undermines the achievement of targeted synergies and success of the merger.

CIO Services offers the following services for companies in need of Information Technology assessments as part of arranging acquisitions, divestitures, capital provision, loans, restructurings or any other transaction which is dependent on precise knowledge of the current state, and anticipated future state of the overall IT “assets”. We can conduct an independent and impartial situational assessment to validate the data you’re getting from the target company and provide all the necessary interim management services to get your IT evaluated, specified, transitioned and integrated. Our business and technology experience can provide you with the optimum resources to conduct the management of your entire IT transition.

### Pre Deal

Initial Situational Assessment including:

- Gathering and review of public information about the IT environment
- Development of an industry or competitive capability analysis
- Report on initial IT environment and gap analysis

### Due Diligence – Current State and Gap Analysis

- Organizational Skills and Resources
- Hardware and Software inventory
- Business Alignment/Strategy adequacy
- Operational cost and budget
- Contracts and commitments
- Operational practices, processes and IT governance
- Synergy savings estimates
- To-be pro forma budget, assets and organization
- Business Drivers for determining the IT integration approach

### Post Deal

- Interim CIO Services
  - Organization creation, team management and resolving staff issues
  - Alignment of IT and business goals
  - System integration and transition planning, execution and project tracking
  - Contracts rationalization and realignment
  - Assure IT contribution to deal synergies expectations
  - Planning for new controls, policies, processes and metrics
  - Budget creation and management
- Full IT Strategy Development
- Positions specifications development for new IT team (CIO etc.)
- Internal and External communications relative to transition impacts

For more information please:

Visit our website at <http://cioservices.us>

Email us at [info@cioservices.us](mailto:info@cioservices.us)

Or call our Managing Partner at 770-634-1210